#### PORTLAND DEVELOPMENT COMMISSION

Portland, Oregon

#### **RESOLUTION NO. 6687**

APPROVING THE SECOND AMENDMENT TO THE LETTER OF INTENT WITH THE UNITED STATES POSTAL SERVICE AND SECOND AMENDMENT TO ESCROW AGREEMENT WITH THE UNITED STATES POSTAL SERVICE AND CHICAGO TITLE INSURANCE COMPANY EXTENDING THE EXCLUSIVE NEGOTIATION PERIOD BY 365 DAYS TO MARCH 31, 2010, AND CHANGING THE DATE ANTICIPATED FOR EXECUTION OF A PURCHASE AND SALE AGREEMENT TO MARCH 31, 2010, FOR THE PROPERTY LOCATED AT 715 NW HOYT STREET, PORTLAND, OREGON, IN THE RIVER DISTRICT URBAN RENEWAL AREA.

**WHEREAS**, relocation and acquisition of the United States Postal Service ("USPS") Processing and Distribution Center ("P&DC") at 715 NW Hoyt Street in the River District Urban Renewal Area has long been envisioned by the general public, elected officials, and adopted land use and development plans;

**WHEREAS**, in May 1995, former Mayor Vera Katz wrote a letter to the USPS requesting that it engage in negotiations to relocate the P&DC to another location freeing up the site for redevelopment, and work cooperatively with the City to realize the vision of the River District;

WHEREAS, the 1988 Central City Plan and the 2001 Pearl District Development Plan approved by City Council, state that the City should reestablish a partnership with the USPS to redevelop and re-use portions of the site, especially the parking areas along NW Ninth Avenue and over the long term, encourage the relocation of the regional distribution facility, while retaining a postal facility to serve the River District;

WHEREAS, after numerous meetings with USPS in Washington DC and here in Portland, USPS entered into a Letter of Intent with the Portland Development Commission ("PDC") under Resolution No. 6565 on March 28, 2008, that PDC and USPS anticipate will lead to a definitive and binding agreement to purchase the USPS P&DC;

**WHEREAS**, the Letter of Intent required PDC to place \$2,000,000 into escrow to be governed by an Escrow Agreement where certain amounts will be released to USPS on specific events, this expenditure is included within the adopted 2007-2008 Fiscal Year budget:

WHEREAS, PDC has disbursed \$500,000 of escrow to USPS for exclusive negotiation;

WHEREAS, the action of approving the terms of the Letter of Intent and Escrow Agreement supported the acquisition of the largest redevelopment parcel in Portland's Central Business District supporting substantial public benefits;

- **WHEREAS,** the potential public benefits from the sale and ultimately the reuse of the property include substantial economic development opportunities, the generation of millions of dollars of tax revenue, and the opportunity to integrate this large site into the fabric of the City;
- **WHEREAS**, the First Amendment to the Letter of Intent and Escrow Agreement approved by the Board on November 12, 2008 (Resolution No. 6648), extended the timeline by 90 days to March 31, 2009; and
- **WHEREAS**, extending the timeline to the Letter of Intent and Escrow Agreement by 365 days provides additional time for both parties to complete due diligence and to set a Purchase Price for the USPS property.
- **NOW, THEREFORE, BE IT RESOLVED** that the PDC Board approves the Second Amendment to the Letter of Intent, substantially in the form attached hereto as Exhibit A (the "Letter of Intent Amendment"), and the Second Amendment to Escrow Agreement with the USPS and Chicago Title Insurance Company, substantially in the form attached hereto as Exhibit B (the "Escrow Agreement Amendment");
- **BE IT FURTHER RESOLVED** that the Executive Director is authorized to execute and transmit the Letter of Intent Amendment to the USPS and to execute and deliver the Escrow Agreement Amendment;
- **BE IT FURTHER RESOLVED** that the Executive Director may approve changes to the Letter of Intent Amendment and Escrow Agreement Amendment prior to and subsequent to execution, if such changes, in the opinion of the Executive Director and General Counsel, do not materially change PDC's obligations or risks; and
- **BE IT FURTHER RESOLVED** that this resolution shall become effective immediately upon its adoption.

Adopted by the Portland Development Commission on March 25, 2009.

**Emily Swenson, Recording Secretary** 

#### SECOND AMENDMENT TO LETTER OF INTENT

This Second Amendment to Letter of Intent ("Second Amendment") is entered into by and between the United States Postal Service ("USPS") and the Portland Development Commission ("PDC").

Whereas, PDC and USPS jointly entered into a Letter of Intent ("LOI") effective March 25, 2008. The LOI provides PDC with exclusive negotiating rights to purchase the USPS Property and anticipates structuring a purchase and sale agreement for the USPS Property by December 31, 2008 (Reference Paragraph 7 and 8 above of the LOI).

Whereas, the parties executed a First Amendment to Letter of Intent, which extended the Exclusive Negotiation Termination Date by 90 days to March 31, 2009 and changed the date anticipated for execution of a Purchase and Sale Agreement ("PSA") to March 31, 2009. The LOI, as amended by the First Amendment, is referred to herein as the "Amended LOI." PDC and USPS have continued negotiation of a purchase price for the USPS Property and for the terms of the PSA.

Whereas, the parties find that it is in their mutual best interest to continue the negotiations described in the Amended LOI in order to extend the time period for negotiations for an additional period beyond March 31, 2009.

Therefore, PDC and USPS hereby agree to:

- 1. Extend the Exclusive Negotiation Termination Date by 365 days to March 31, 2010;
- 2. Change the date anticipated for execution of a Purchase and Sale Agreement ("PSA") to March 31, 2010;
- 3. Develop and agree to a Term Sheet as the outline for the PSA;
- 4. All capitalized terms used in this Second Amendment shall have the same meanings as set forth in the LOI;
- 5. All other dates and time periods, including the 180 day closing period from the date of the execution of the PSA, remain unchanged;
- 6. Except as modified by this Second Amendment, all terms and conditions of the Amended LOI remain unchanged.

This Second Amendment shall not take effect until approved by PDC's Board of Commissioners. In the event this Second Amendment has not been fully executed, and approved by PDC's Board of Commissioners by April 3, 2009, this Second Amendment shall automatically expire and be null and void.

Agreed to and accepted this day of March 2009			
Seller:	United State Postal Ser	rvice	
 By:	Stephen C. Roth		
Its:	Contracting Officer		
Agreed	to and accepted this	day of	, 2009

Board Resolution No. 6687 — Second Amendment to LOI and Esc	crow Agreement with USPS Exhibit A
March 25, 2009	Page 2 of 2

By: Its:	Bruce A. Warner Executive Director		
Agreed	to and accepted this	day of	, 2009

**Purchaser: Portland Development Commission** 

SECOND AMENDMENT TO ESCROW AGREEMENT UNITED STATES POSTAL SERVICE AND THE PORTLAND DEVELOPMENT COMMISSION FOR NEGOTIATION OF PURCHASE AND SALE OF 715 N.W. HOYT STREET, PORTLAND, OREGON

THIS SECOND AMENDMENT TO ESCROW AGREEMENT is entered into effective this \_\_\_\_ day of March, 2010, by and among the UNITED STATES POSTAL SERVICE ("Seller"), the PORTLAND DEVELOPMENT COMMISSION, the duly authorized and acting urban renewal agency of the City of Portland, Oregon ("Purchaser"), and CHICAGO TITLE INSURANCE COMPANY ("Escrow Agent"). Seller, Purchaser and Escrow Agent are each a "party" to this Escrow Agreement, and may be referred to collectively as the "parties."

### **RECITALS**

- A. On March 25, 2008, the parties executed the *Escrow Agreement, United States Postal Service And The Portland Development Commission For Negotiation Of Purchase And Sale Of 715 N.W. Hoyt Street, Portland, Oregon,* ("Escrow Agreement") pursuant to the *Letter of Intent Regarding the United States Postal Service Processing and Distribution Center, Portland, Oregon* ("LOI"), dated March 25, 2008.
- **B.** On November 13, 2008, the parties executed the *First Amendment to Letter of Intent*, extending the Exclusive Negotiation Termination Date and the date anticipated for execution of the Purchase and Sale Agreement (each as defined in the LOI) to March 31, 2009.
- C. The parties have now executed the *Second Amendment to Letter of Intent*, dated March \_\_\_\_\_, 2009 (the LOI as amended by the First and Second Amendments is referred to herein as the "Amended LOI"). The Amended LOI extends the Exclusive Negotiation Termination Date and the date anticipated for execution of the Purchase and Sale Agreement (each as defined in the LOI) to March 31, 2010.
- D. The parties desire to change certain terms of the Escrow Agreement to be consistent with the Amended LOI.

#### **AGREEMENT**

In consideration of the mutual benefits to be realized by the parties for performance of this Second Amendment to Escrow Agreement, the parties hereby agree as follows.

**1. Paragraph 4** of the Escrow Agreement is revised to read as follows:

### "4. DISPOSITION OF UNDISBURSED EARNEST MONEY

a. Upon receipt of written, dated, separate escrow instructions signed by both the Seller and the Purchaser notifying the Escrow Agent that a party has terminated the LOI, the Escrow Agent will disburse any Earnest Money remaining in the escrow account, together with any accrued interest, to the Purchaser.

Board Resolution No. 6687 — Second Amendment to LOI and Escrow Agreement with USPS Exhibit B March 25, 2009 Page 2 of 2

- b. If Earnest Money remains in the escrow account on March 31, 2010, the Escrow Agent will disburse the remaining funds, together with accrued interest, to the Purchaser. To implement this provision, Seller and Purchaser will execute Attachment 2, and Purchaser shall deliver Attachment 2 to the Escrow Agent immediately after the First Amendment to Escrow Agreement is delivered to the Escrow Agent."
- **2. Paragraph 5.i** of the Escrow Agreement is revised to read as follows:
  - "i. <u>Time of the Essence</u>. Time is of the essence in this Escrow Agreement with respect to disbursement, in accordance with Section 4(b) hereof, of any Earnest Money and accrued interest remaining in the Escrow Account on March 31, 2010.
- **3. Attachment 2** to the Escrow Agreement and First Amendment is deleted. <u>Attachment 2</u> to this Second Amendment to Escrow Agreement is substituted in its place.
- **4.** Except as modified by this Second Amendment to Escrow Agreement, all terms and conditions of the Escrow Agreement remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Second Amendment to Escrow Agreement as of the date(s) set forth below.

Seller:	United States Postal Service	<b>;</b>
By:	Steven C. Roth	
•	Contracting Officer	
Purch	aser: Portland Development	Commission
•	Bruce A. Warner	
	Executive Director	
	, 2009	
Escrov	w Agent: Chicago Title Insur	ance Company
By:		
Its:		
March	, 2009	



### **Resolution Number 6687**

-	_			
	ш	ıtı	Δ۱	•
		ш	12	_

APPROVING THE SECOND AMENDMENT TO THE LETTER OF INTENT WITH THE UNITED STATES POSTAL SERVICE AND SECOND AMENDMENT TO ESCROW AGREEMENT WITH THE UNITED STATES POSTAL SERVICE AND CHICAGO TITLE INSURANCE COMPANY EXTENDING THE EXCLUSIVE NEGOTIATION PERIOD BY 365 DAYS TO MARCH 31, 2010, AND CHANGING THE DATE ANTICIPATED FOR EXECUTION OF A PURCHASE AND SALE AGREEMENT TO MARCH 31, 2010, FOR THE PROPERTY LOCATED AT 715 NW HOYT STREET, PORTLAND, OREGON, IN THE RIVER DISTRICT URBAN RENEWAL AREA.

### Adopted by the Portland Development Commission on March 25, 2009.

PRESENT	COMMISSIONERS	VOTE		
FOR VOTE		Yea	Nay	Abstain
	Charles Wilhoite, Chair			
	Scott Andrews			
	Bertha Ferrán			
	John Mohlis			
	Vacant			
☐ Consent Agenda ☐ Regular Agenda				

# Certification

# The undersigned hereby certifies that:

The attached resolution is a true and correct copy of the resolution as finally adopted at a Board Meeting of the Portland Development Commission and duly recorded in the official minutes of the meeting.

**Date:** April 3, 2009

**Emily Swenson, Recording Secretary**