PROSPER PORTLAND

Portland, Oregon

RESOLUTION NO. 7464

AUTHORIZING GRANT AGREEMENTS TO IMPLEMENT THE INCLUSIVE BUSINESS RESOURCE NETWORK

WHEREAS, for more than a decade, Prosper Portland has developed and managed multiple programs to support historically underserved entrepreneurs;

WHEREAS, in July 2017, through program modifications and a competitive Request for Proposals ("RFP"), Prosper Portland expanded its work to leverage the power of a partnership network and committed to increasing the success of underrepresented entrepreneurs;

WHEREAS, this initiative is known as the Inclusive Business Resource Network ("IBRN") and seeks greater impact through better coordination and communication to improve the resource landscape for underrepresented business owners;

WHEREAS, the goal of IBRN is to support traditionally underserved business owners to build wealth and develop assets for themselves and their community by centering the needs of business owners of color, prioritizing outcomes in program and budget decisions, and convening an inclusive community of practice;

WHEREAS, since July 1, 2017, IBRN partners have served more than 2,900 entrepreneurs, 68 percent of whom identify as Black, Indigenous and other People of Color, and 55 percent of whom identify as women or gender-expansive;

WHEREAS, Prosper Portland periodically releases competitive solicitations ("RFP") to ensure programming is responsive to feedback and provide opportunities for new service providers to be part of the network;

WHEREAS, in May 2022, Prosper Portland issued an RFP seeking IBRN service providers to implement programming for the next five years;

WHEREAS, leading up to the release of the RFP, Prosper Portland engaged in significant community engagement, collecting feedback from IBRN partners, small business owners and other stakeholders, and this feedback was incorporated into program modifications;

WHEREAS, following the closure of the RFP, staff convened a diverse evaluation committee to review proposals and make recommendations to the Executive Director; and

WHEREAS, Prosper Portland staff recommends execution of multiple grant agreements with the awardees selected through the RFP process, for the "Estimated Not to Exceed" amounts set forth on Exhibit A to this Resolution, in order to implement IBRN for the next five years.

NOW, THEREFORE, BE IT RESOLVED, that the Prosper Portland Board hereby authorizes the Executive Director to execute grant agreements, in a form approved by Prosper Portland's General Counsel and consistent with the IBRN Program Guidelines, with the awardees selected through the RFP process, for the "Estimated Not to Exceed" amounts set forth on Exhibit A to this Resolution, in order to implement IBRN;

BE IT FURTHER RESOLVED, that the Prosper Portland Board hereby authorizes the Executive Director to execute amendments to such grant agreements authorized by this Resolution, in order to add funding up to an additional \$500,000 beyond the "Estimated Not to Exceed" amount set forth in Exhibit A, as needed, if such additional funding becomes available;

BE IT FURTHER RESOLVED, that the Executive Director may approve amendments to the grant agreements, so long as such changes do not materially increase Prosper Portland's risks or obligations, as determined by the Executive Director in consultation with Prosper Portland's General Counsel; and

BE IT FURTHER RESOLVED, that this resolution shall become effective immediately upon its adoption.

Adopted by the Prosper Portland Commission on

September 14, 2022

Pam Feigenbutz, Recording Secretary

IBRN GRANT AWARDEES

IBRN Partners, Awards, and Scopes of Work

Organization	Estimated Not to Exceed ¹	Service Category (see Report 22-29 for additional information)		
Asian Pacific American Network of Oregon (APANO)	\$670,000	,		
Black American Chamber of Commerce (BACC)	\$670,000			
Built Oregon	\$1,350,000	Grow & Scale - BIPOC entrepreneurs, consumer products		
Hispanic Metropolitan Chamber (HMC)	\$1,080,000	Idea to Launch, Stability & Resiliency, Grow & Scale - Latinx entrepreneurs		
Immigrant and Refugee Community Organization (IRCO)	\$900,000	Idea to Launch, Stability & Resiliency - Immigrant and Refugee entrepreneurs		
Livelihood NW	\$2,430,000	Idea to Launch, Stability & Resiliency, Grow & Scale - underserved entrepreneurs, East Portland		
Microenterprise Services of Oregon (MESO)	\$2,430,000	·		
Native American Youth and Family Center (NAYA)	\$1,540,000	Idea to Launch, Stability & Resiliency - Native entrepreneurs, Cully Blvd		
Neighborhood House	\$810,000	Stability & Resiliency - Latina and Slavic childcare providers		
NuLeaf Project	\$2,831,000	Stability & Resiliency, Grow & Scale - BIPOC cannabis entrepreneurs; technical assistance		
Oregon Native American Chamber (ONAC)	\$1,030,000	Stability & Resiliency - Native American and Native Hawaiian entrepreneurs		
XXcelerate	\$900,000	Grow & Scale - women and BIPOC entrepreneurs		
Cannabis Business Advisor (TBD) ²	\$742,000	Idea to Launch - BIPOC cannabis entrepreneurs		
Anielis Raas	\$225,000	Professional Services: Commercial real estate and retail support		
Lewis and Clark Small Business Legal Clinic	\$843,000	Professional Services: Legal advising		
Livelihood NW	\$270,000	Professional Services: Bookkeeping and accounting support		
Metropolitan Family Service	\$203,000	Professional Services: Credit coaching		
Philippine American Chamber of Commerce	\$2,225,000	Professional Services: Manage Professional Services Referral Program		
PCC Small Business Development Center (SBDC)	\$203,000	Professional Services: Global Trade program		
TiE Oregon	\$436,000	Professional Services: TiE XL Program for startups		
Capital Access Advisor (TBD) ²	\$742,000	Professional Services: Capital access connections and support		

¹ Estimated 5 year not to exceeds. All funding is subject to annual budget availability and contractor performance

² Provider selection in process



RESOLUTION NO. 7464

RESOLUTION TITLE:						
AUTHORIZING GRANT AGREEMENTS TO IMPLEMENT THE INCLUSIVE BUSINESS RESOURCE NETWORK						
Adopted by the Prosper Portland Commission on September 14, 2022						
PRESENT FOR	COMMISSIONERS	VOTE				
VOTE	COMMINISSIONERS	Yea	Nay	Abstain		
✓	Chair Gustavo J. Cruz, Jr.	\checkmark				
	Commissioner William Myers					
\checkmark	Commissioner Peter Platt					
√	✓ Commissioner Sam Rodriguez					
✓	Commissioner Serena Stoudamire Wesley	√				
☐ Consent Agenda ✓ Regular Agenda						
CERTIFICATION						
The undersigned hereby certifies that:						
The attached resolution is a true and correct copy of the resolution as finally adopted at a Board						
Meeting of the Prosper Portland Commission and as duly recorded in the official minutes of the meeting.						
			Date:			
Pour Teigenbutz			September 16, 2022			
Pam Feigenbutz, R						