

DATE: May 14, 2008

**TO:** Board of Commissioners

**FROM:** Bruce A. Warner, Executive Director

**SUBJECT:** Report Number 08-64

Authorize Acquisition of Property at 5916 SE 91st and 5933 SE 92nd in the

Lents Town Center Urban Renewal Area

#### **EXECUTIVE SUMMARY**

#### **BOARD ACTION REQUESTED**

Adopt Resolution No. 6588

### **ACTION SUMMARY**

This action will authorize the Executive Director to negotiate and purchase 5916 SE 91<sup>st</sup> and 5933 SE 92<sup>nd</sup>, comprised of four lots in the middle of the Lents Town Center, from property owners Gerald Grantz and Larry Parker, for up to \$1,800,000. Purchase amount is based on fair market value appraisal conducted by RSP & Associates LLC (5933 SE 92<sup>nd</sup> Avenue appraisal dated August 14, 2007, and 5916 SE 91<sup>st</sup> Avenue appraisal dated October 17, 2007) and prior acquisition negotiations. The parcels are located in Block 1, bound by SE 91<sup>st</sup> and 92<sup>nd</sup> Avenues between SE Woodstock Boulevard and Foster Road. The combined parcels are .68 acre in size. A gas station exists on the remaining lot on Block 1. Staff is designating this acquisition parcel as Lents Town Center South for reference purposes.

This action will support the Lents Town Center revitalization and redevelopment efforts set forth in the 1998 Lents Urban Renewal Area plan. The Portland Development Commission (PDC) currently owns property across SE Foster Road to the north of the subject site, now designated as the Lents Town Center North. Additionally, development plans for Phase II of the Assurety Northwest headquarters project are being finalized adjacent to the northwest of the subject site.

Upon acquisition, PDC will coordinate relocation of commercial uses, and plans to purchase a billboard and eventually demolish existing improvements, with input from the community, to provide a cleared site for redevelopment. PDC intends to dispose of the property through a competitive solicitation process in order to select a developer to implement revitalization efforts for commercial and/or mixed-commercial/residential use as set forth in the Lents Town Center Plan.

### **PUBLIC BENEFIT**

Acquisition of this property will further facilitate implementation of the Lents Town Center revitalization strategy by redeveloping, or causing redevelopment of, blighted and/or underutilized land and buildings to help create jobs, business and housing opportunities.

Revitalizing the Lents Town Center has been a high priority for the community since the inception of the Lents Urban Renewal Area in 1998.

The proposed property acquisition is comprised of four lots in the middle of the Lents Town Center at a very visible intersection. Current building improvements consist of two buildings, one used as commercial storefront and the other a restaurant/tavern, and surface parking lots. Other businesses and redevelopments in the area will benefit by more compatible and intense uses at this important intersection. Additionally, redevelopment will improve the value of the site.

| This | action | will | support | the | following | PDC | qoals: |
|------|--------|------|---------|-----|-----------|-----|--------|
|      |        |      |         |     |           |     |        |

| X | Develop healthy neighborhoods     |
|---|-----------------------------------|
|   | Provide access to quality housing |

- ☐ Support a vibrant Central City (urban core)
- ☐ Contribute to a strong regional economy

#### PUBLIC PARTICIPATION AND FEEDBACK

Public participation in the adoption of the 1998 Lents Town Center Urban Renewal Area Plan (Plan) identified the need for property acquisition from willing sellers to achieve the objectives of the Plan. Acquisition of the site meets the objective of investing public funds to increase the vitality and economic health of commercial areas within the area. The Lents Town Center Urban Renewal Advisory Committee and the Neighborhood Advisory Community Chair are supportive of the acquisition.

### **COMPLIANCE WITH ADOPTED PLANS AND POLICIES**

The 1998 Plan specifically authorizes property acquisition from willing sellers for rehabilitation or redevelopment of the property to achieve the goals of the plan. The Plan supports the goals and policies of the *Outer Southeast Community Plan* (1996) stated in Community Wide Goals ED12, "consider maintaining an accessible inventory on vacant and redevelopable commercial sites," a Policy "to foster the development of a Lents Town Center that attracts employment opportunities, residential density, and recreational activities while reducing adverse environmental impacts," and objectives for "assembling land for development around the I-205/Foster interchange." The *Lents Neighborhood Plan* (1998) supports the Plan in Policy 7 to "restore Lents identity as a friendly, safe, attractive neighborhood for everyone in our historic community."

#### FINANCIAL IMPACT

PDC is paying fair market value of \$1,573,000 plus a negotiated increase of \$227,000 for a total of \$1,800,000 for the four properties. The negotiated amount is justified for use of public funds because of the property's proximity to PDC-owned sites and planned redevelopments within the area, and the need to reduce the impact of blighted and under-utilized property and increase the value of existing and future developments. Acquisition of the site will also provide better leverage in relation to adjacent transportation infrastructure

improvements, which include a recently awarded \$1,900,000 federal Metropolitan Transportation Improvement Project grant and PDC matching investment of \$200,000.

Existing commercial tenants will be eligible for relocation benefits once PDC exercises the Purchase and Sale Agreement as required per PDC policy and Oregon State Law. The estimated relocation expenses for the 92<sup>nd</sup> Street Club are \$20,000. This amount could increase based on whether certain workers are employees or independent contractors of the 92<sup>nd</sup> Street Club. Edmonds Drapery is being offered continuation of their lease for up to 9 months and on a month to month basis thereafter, and will be eligible for relocation benefits when they vacate.

#### **RISK ASSESSMENT**

There are unknown potential environmental issues with proximity of all parcels to the adjacent gas service station located at the southwest corner of SE 92<sup>nd</sup> Avenue and SE Foster Road. An Environmental Assessment Phase I and II Report has been conducted, with the results outlined in Attachment C.\* Any final purchase price resulting from impacts of the Environmental Assessment and further due diligence shall be negotiated by the Executive Director within the parameters of this Report and Resolution.

Staff anticipates completion of final negotiations, if necessary, by a June 6, 2008, closing date. However, two 30-day extensions are permitted by the Purchase and Sale Agreement to extend the closing dates to July 6 or August 6, 2008, respectively, to resolve these matters.

\* [Attachment C to be added prior to the May 14 Board of Commissioners Meeting. The results of the environment assessments may result in re-negotiation of the final purchase price to be less than \$1,800,000 and a decision by the Executive Director to finance some or all of the clean-up costs, or the termination of the Purchase and Sale Agreement. These options will not require a change to these documents.]

#### **WORK LOAD IMPACT**

PDC Development staff will manage the disposition and construction process in coordination with Real Estate, Finance, Economic Development, Housing, Legal and Professional Services staff. The work load impact of this acquisition and resulting disposition may result in additional staffing requirements or consultant services in the Lents Town Center Urban Renewal Area.

#### **ALTERNATIVE ACTIONS**

The PDC Board of Commissioners (Board) could decline to approve acquisition, resulting in forfeiture of \$20,000 earnest money and missing a key opportunity to revitalize and redevelop a key site in the Lents Town Center.

#### CONCURRENCE

Acquisition negotiations and specific terms were approved by the PDC Investment Committee. The PDC Lents Town Center Urban Renewal Team discussed and supports the acquisition.

### **BACKGROUND**

The site's current uses include a commercial storefront (Edmonson's Drapery Inc.), surface parking, a restaurant/tavern (The 92<sup>nd</sup> Avenue Club), landscaping, and a billboard. Property owners were approached in 2004, along with all Lents Town Center area properties, concerning sale of their property, but PDC withdrew their offer once negotiations broke down over price. That year, the PDC Board put a temporary halt to further property acquisitions in the Town Center, but reauthorized staff to negotiate with property owners in 2006. Staff has been active in seeking acquisition opportunities that fit the vision of the town center as a transit-oriented development opportunity given the arrival of light rail, scheduled for completion in 2009. In addition, the neighborhood is designated a Town Center under Metro's 2040 Regional Growth Plan, which calls for appropriate densities and urban amenities as the area redevelops.

The current negotiations were initiated by the property owners when they approached PDC in 2007 regarding their interest in selling the property. Negotiations and the appraisal process have proceeded apace and a mutually agreeable price and terms have been set. Due diligence activities are completed with results outlined above. Redevelopment with a commercial and/or mixed-use commercial/office/residential project is planned for the site, based on the Town Center Urban Renewal Plan.

#### ATTACHMENTS:

- A. URA Financial Summary
- B. Project Summary and Site Map
- C. Results of Environmental Assessment Phase I and II Report
- CC: L. Bowers, Interim Development Director
  - B. Estes, Senior Development Manager
  - A. Miller Dowell, Development Manager
  - S. Lewis, Senior Project/Program Specialist
  - D. Elott, Interim General Counsel
  - J. Jackley, Executive Operations Manager

# **URA FINANCIAL SUMMARY**

## Financial Summary

# Fund Summary - Five-Year Budget Projections

|   | Revised FY<br>2007-08 | FY 2008-09<br>Proposed | FY 2009-10<br>Forecast | FY 2010-11<br>Forecast | FY 2011-12<br>Forecast | FY 2012-13<br>Forecast |
|---|-----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| Lents Town Center URA<br>Resources                        |                       |                        |                        |                        |                        |                        |
| Beginning Fund Balance                                    | 3,677,407             | 1,226,204              | 1,021,497              | 5,644,603              | 0                      | 0                      |
| Interest - City Invest Pool                               | 250,000               | 250,000                | 250,000                | 250,000                | 0                      | 0                      |
| Loans - Interest Earned                                   | 21,980                | 16,471                 | 16,471                 | 16,471                 | 0                      | 0                      |
| Real Property Sales                                       | 0                     | 0                      | 2,700,000              | 0                      | 0                      | 0                      |
| Tax Increment - L-T Debt                                  | 5,045,044             | 12,237,750             | 3,969,383              | 0                      | 0                      | 0                      |
| Tax Increment - S-T Debt                                  | 5,485,256             | 5,937,966              | 6,201,033              | 982,525                | 0                      | 0                      |
| Total Fund Resources                                      | 14,479,687            | 19,668,391             | 14,158,384             | 6,893,599              | 0                      | 0                      |
| Requirements  |                       |                        |                        |                        |                        |                        |
| Project Expenditures (does not include Per<br>Development | sonal Services        | or Indirect Cost)      |                        |                        |                        |                        |
| 12209 - LTC Town Center Redev                             | 2,696,000             | 1,825,000              | 1,698,000              | 2,126,642              | 0                      | 0                      |
| 12212 - Johnson Creek Indstr Area Revit                   | 75,000                | 175,000                | 0                      | 0                      | 0                      | 0                      |
| 12213 - LTC DOS Commercial Corr Revit                     | 100,000               | 500,000                | 400,000                | 0                      | 0                      | 0                      |
| 13125 - Lents Parks Public Improve                        | 1,033,000             | 211,000                | 0                      | 0                      | 0                      | 0                      |
| 26714 - Lents Streets/Sidewalks LID                       | 50,000                | 0                      | 0                      | 0                      | 0                      | 0                      |
| 26715 - LTC Neigh Transp Saftey Impvts                    | 375,000               | 800,000                | 440,000                | 0                      | 0                      | 0                      |
| 60008 - LTC SE 92nd Redev                                 | 100,000               | 200,000                | 1,100,000              | 0                      | 0                      | 0                      |
| 60009 - Foster School Hsg Reuse                           | 60,000                | 640,000                | 0                      | 0                      | 0                      | 0                      |
| Development Total   | 4,489,000             | 4,351,000              | 3,638,000              | 2,126,642              | 0                      | 0                      |
| Economic Development                                      |                       |                        |                        |                        |                        |                        |
| 70018 - LTC Business Finance                              | 1,600,000             | 1,100,000              | 270,000                | 511,432                | 0                      | 0                      |
| 70101 - LTC Storefront Grants                             | 338,382               | 200,000                | 70,000                 | 100,000                | 0                      | 0                      |
| 70251 - LTC Business Retention                            | 137,000               | 100,000                | 0                      | 0                      | 0                      | 0                      |
| Economic Development Total                                | 2,075,382             | 1,400,000              | 340,000                | 611,432                | 0                      | 0                      |
| Housing   |                       |                        |                        |                        |                        |                        |
| 31209 - Lents Liv Home Rehab                              | 300,000               | 50,000                 | 0                      | 0                      | 0                      | 0                      |
| 32109 - Lents Aff Rental Hsg                              | 225,000               | 5,890,000              | 0                      | 0                      | 0                      | 0                      |
| 32110 - Pardee Schools/Family Housing                     | 500,000               | 0                      | 0                      | 0                      | 0                      | 0                      |
| 32131 - Lents REACH Home Rehab                            | 125,000               | 125,000                | 0                      | 0                      | 0                      | 0                      |
| 33417 - Lents Land Trust Homebuy                          | 53,000                | 0                      | 0                      | 0                      | 0                      | 0                      |
| 33418 - New Homeowner Dev                                 | 2,114,651             | 0                      | 0                      | 0                      | 0                      | 0                      |
| 33424 - Lents Homebuyer Assist                            | 600,000               | 250,000                | 250,000                | 101,432                | 0                      | 0                      |
| 37920 - Lents Hsg Policy/Planning                         | 4,904                 | 5,000                  | 0                      | 0                      | 0                      | 0                      |
| 37929 - LTC Scat. Site Homeownership Ac                   | 0                     | 2,700,000              | 0                      | 0                      | 0                      | 0                      |
| 37930 - LTC Scat. Site Homeownership In                   | 0                     | 650,000                | 0                      | 0                      | 0                      | 0                      |
| 60010 - LTC Foster School Hsg Dev                         | 0                     | 0                      | 2,000,000              | 0                      | 0                      | 0                      |
| Housing Total   | 3,922,555             | 9,670,000              | 2,250,000              | 101,432                | 0                      | 0                      |
| Central Services  |                       |                        |                        |                        |                        |                        |
| 59165 - Lents Debt Management                             | 10,000                | 10,000                 | 10,000                 | 10,000                 | 0                      | 0                      |
| Central Services Total                                    | 10,000                | 10,000                 | 10,000                 | 10,000                 | 0                      | 0                      |
| Executive   |                       |                        |                        |                        |                        |                        |
| 60016 - Lents URA Study                                   | 80,000                | 0                      | 0                      | 0                      | 0                      | 0                      |
| Executive Total   | 80,000                | 0                      | 0                      | 0                      | 0                      | 0                      |
| Total Project Expenditures                                | 10,576,937            | 15,431,000             | 6,238,000              | 2,849,506              | 0                      | 0                      |
| Personal Services   | 31,791                | 0                      | 0                      | 0                      | 0                      | 0                      |
| Indirect Cost   | 2,644,755             | 3,215,894              | 2,275,781              | 1,800,000              | 0                      | 0                      |
| Total Fund Expenditures                                   | 13,253,483            | 18,646,894             | 8,513,781              | 4,649,506              | 0                      | 0                      |
| Contingency   | 1,226,204             | 1,021,497              | 5,644,603              | 2,244,093              | 0                      | 0                      |
| Ending Fund Balance                                       | 0                     | 0                      | 0                      | 0                      | 0                      | 0                      |
| Total Requirements  | 14,479,687            | 19,668,391             | 14,158,384             | 6,893,599              | 0                      | 0                      |
| Total Requirements  | ,                     | ,,                     | ,                      | -,,                    | 3                      | , and a                |

### **PROJECT SUMMARY**

Project Name: Lents Town Center Acquisitions

**Description**: 5916 SE 91<sup>st</sup> and 5933 SE 92<sup>nd</sup> Avenues

Locations:

|             | MT SCOTT PK; BLOCK 1, LOT 7-9 EXC E 23.9' EXC PT IN ST, LAND & IMPS ALSO SEE R221706 (R58750-0271) | Use   | SR                   |
|-------------|--|-------|----------------------|
| Lot         | 7-9 EXC 23.9'-EXC PT IN  |       |                      |
| Tax<br>Roll | MT SCOTT PK; EXC PT IN WOODSTOCK AVE LOT 5 BLOCK 1; LOT 6 BLOCK 1                                  | Use   | RESTAURANT<br>TAVERN |
| Lot         | 5,6  |       |                      |
| Tax<br>Roll | MT SCOTT PK; LOT 3 BLOCK 1   | Use   | RESTAURANT<br>TAVERN |
| Lot         | 3  | Block | 1                    |
| Tax<br>Roll | MT SCOTT PK; EXC PT IN WOODSTOCK AVE LOT 4 BLOCK 1   | Use   | RESTAURANT<br>TAVERN |
| Lot         | 4  | Block | 1                    |

**URA**: Lents Town Center

**Current Phase**: Board Authorization to Acquire Properties

**Next Milestone**: Finalize Due Diligence

**Completion Target**: June 6, 2008 Closing Date (with potential of two 30 day extensions)

Outcome: PDC Ownership

## Site/Project Map:





Property acquisition of MT. SCOTT PK, Lots 3 and 4, Block 1.

# **Results of Environmental Assessment Phase I and II Report**

To be added prior to May 14, 2008