#### PORTLAND DEVELOPMENT COMMISSION

Portland, Oregon

#### **RESOLUTION NO. 6950**

RECOMMENDING PORTLAND CITY COUNCIL AUTHORIZE THE PORTLAND DEVELOPMENT COMMISSION TO SUBMIT AN APPLICATION TO THE STATE OF OREGON FOR DESIGNATION OF THE EAST PORTLAND ENTERPRISE ZONE AND ELECTRONIC COMMERCE ZONE

**WHEREAS**, the Oregon Enterprise Zone Act, ORS 285C.045-250, authorizes the designation of Enterprise Zones in urban areas and provides that property tax abatements, job creation, and local municipal incentives are desirable to stimulate economic development in economically depressed areas;

WHEREAS, the Enterprise Zone ("E-Zone") program allows for industrial and other qualifying firms making substantial new capital investments an exemption of 100 percent of real property taxes attributable to the new investment(s) for up to a five-year period;

WHEREAS, the Electronic Commerce ("E-Commerce") designation expands E-Zone eligibility to include certain firms engaged in software and those conducting a majority of their business through online transactions and allows a business qualifying for the E-Zone property tax exemption a tax credit on its state income/excise tax return equaling the lesser of \$2 million or 25 percent of the total investment in E-Commerce operations in the zone;

**WHEREAS,** during the 2012 session the State legislature passed HB 4093-A which authorized the designation of five additional urban E-Zones and applications for those are due June 15, 2012;

**WHEREAS**, the proposed East Portland E-Zone, with an E-Commerce designation, encompasses industrial, commercial and employment zoned property predominantly east of Cesar Chavez Boulevard (39<sup>th</sup> Avenue) to the Portland city limits bordering Gresham, as shown in the map attached hereto as Exhibit A;

**WHEREAS**, the East Portland E-Zone will advance objectives of the 2009 City of Portland Economic Development Strategy, 2011 Neighborhood Economic Development Strategy and the PDC Strategic Plan, all of which emphasize making investments that create jobs and maximize competitiveness;

**WHEREAS,** the East Portland E-Zone will advance objectives of the recently-adopted Portland Plan which focuses on prosperity, education, health and equity;

**WHEREAS,** the City is the zone sponsor of all previously existing E-Zones in Portland and will be the zone sponsor of the proposed East Portland E-Zone;

**WHEREAS**, the City, as zone sponsor, has designated PDC as zone manager of all previously existing E-Zones in Portland, and is anticipated to designate the PDC as zone manager of the proposed East Portland E-Zone;

**WHEREAS,** a local policy must be adopted by the zone sponsor that establishes standards for any zone sponsor-required conditions, as contemplated by ORS 285C.150; and

**WHEREAS,** the proposed East Portland E-Zone Policy (the "Policy") attached hereto in substantial form as Exhibit B, is based on the adopted policy for the existing Portland E-Zone, with minor modifications necessary to address scriveners' errors and reflect the geography of the East Portland E-Zone.

**NOW, THEREFORE, BE IT RESOLVED,** that PDC recommend that the Portland City Council authorize PDC to submit an application to the State of Oregon for designation of an East Portland E-Zone and Electronic Commerce Zone, for the area as shown substantially in the form attached hereto as Exhibit A;

**BE IT FURTHER RESOLVED,** that PDC forward the Policy to the Portland City Council ("Council") and recommend the Council adopt the Policy, substantially in the form attached hereto as Exhibit B;

**BE IT FURTHER RESOLVED,** that subject to authorization by Council, the Executive Director is authorized to submit an application on behalf of the City to the State of Oregon for designation of the East Portland E-Zone;

**BE IT FURTHER RESOLVED,** that subject to authorization by Council, the Executive Director is authorized to submit an application on behalf of the City to the State of Oregon for designation of the E-Commerce Zone;

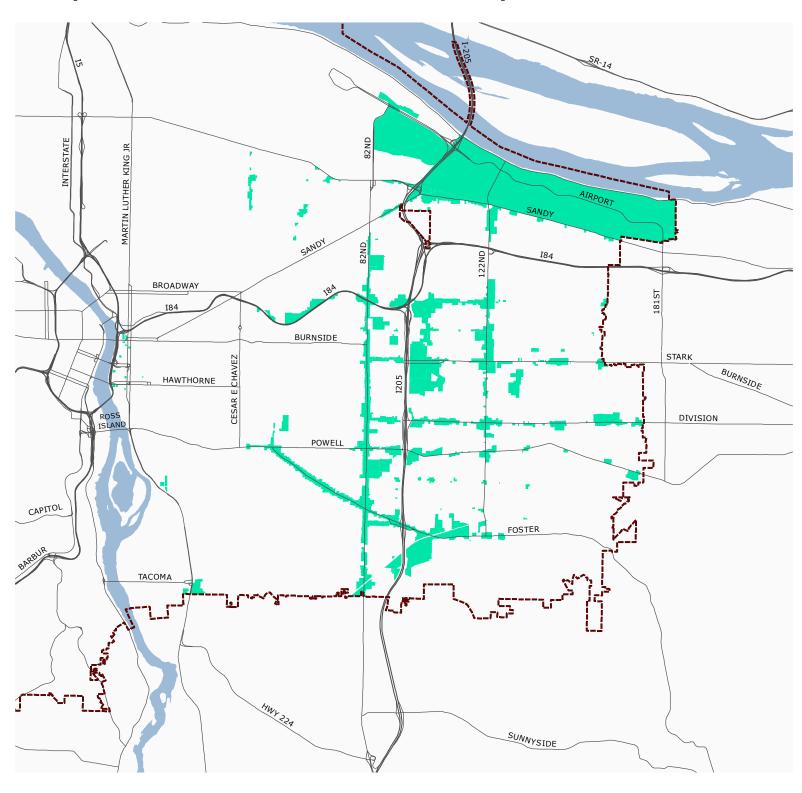
**BE IT FURTHER RESOLVED,** that the Executive Director be authorized to accept the designation of Zone Manager for the East Portland E-Zone, and act in such capacity on behalf of the City of Portland; and

**BE IT FURTHER RESOLVED,** that this resolution shall become effective immediately upon its adoption.

Adopted by Portland Development Commission on June 13, 2012

Gina Wiedrick, Recording Secretary

# Proposed East Portland Enterprise Zone

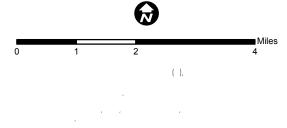


June 1st, 2012

\* Proposed East Portland Enterprise Zone

City of Portland

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# CITY OF PORTLAND EAST PORTLAND ENTERPRISE ZONE POLICY

June 14, 2012





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#### 1. **DEFINITIONS**

In addition to the defined terms of the Act and the Administrative Rules, the following definitions apply to this Policy and the East Portland E-Zone. Should there be any conflict between the definitions given to terms in this Policy and definitions given those terms in the Act or the Administrative Rules, the Act or Administrative Rules shall control.

- 1.1 **Act** means the Oregon Enterprise Zone Act codified at ORS 285C.050 to 285C.250, as may be amended from time to time.
- 1.2 **Administrative Rules** means the Oregon Administrative Rules (OARs) of the Oregon Economic and Community Development Department applicable to the Act filed with the Oregon Secretary of State, Oregon State Archives, as may be updated from time to time.
- 1.3 **City** means the City of Portland, a municipal corporation of the State of Oregon, acting as the Sponsor of the East Portland E-Zone as provided under the Act.
- 1.4 **City's Basic Service Costs** means thirty percent (30%) of the property taxes abated annually during the period of abatement for a Company's Qualified Facility.
- 1.5 **Company** or **Companies** means the participating eligible business firm(s) authorized to have property exempt from property taxation under the Act.
- 1.6 **Covered Position** means all of the Company's jobs at its Qualified Facility as described under the Company's First Source Agreement.
- 1.7 **Eligible business firm** means a firm engaged in an activity described under ORS 285C.135 that may file an application for authorization under ORS 285C.140
- 1.8 **E-Zone Manager** means the staff position at PDC established by PDC to manage the East Portland E-Zone.
- 1.9 **E-Zone Policy** means this policy duly adopted by the City, which is intended to comply with the Act.
- 1.10 First Source Hiring Agreement ("FSA") means the agreement, as required by the Act, between a Company and WorkSource Portland Employment Department (WSED) whereby WSED refers qualified candidates to the Company for new jobs and job openings in the Company.
- 1.11 **Non-governmentally mandated benefit** means employment benefits offered to all regular full-time employees at the Qualified Facility after one year of employment that are not mandated by any government, as of the date of entering into the Written Agreement.
- 1.12 **PDC** means the Portland Development Commission, the urban renewal and economic development agency of the City of Portland.

- 1.13 **Pre-Authorization Consultation** is the meeting required by the Act (ORS 285C.140(4)) that takes place around the time of the Authorization Application between the E-Zone Manager, the Company, and the M/W/ESB Compliance Coordinator. The Multnomah County Tax Assessor's office shall be timely notified by the E-Zone Manager and a representative may attend the consultation.
- 1.14 **Procurement Plan** is a City requirement with the goal of increasing ancillary business opportunities for local businesses in supportive services.
- 1.15 Workforce Training and Business Development Fund means a monetary contribution made to PDC that is earmarked towards work force and business development related projects as described in Section 8 of this Policy.
- 1.16 **WorkSytems, Inc. ("WSI")** is the administrator of all federal Workforce Investment Act funds for Multnomah County and the City.
- 1.17 WorkSource Portland Employment Department ("WSED") is the publicly funded jobtraining provider designated by the State of Oregon as the labor exchange agency for the Portland Metro Area.
- 1.18 **WorkSource System** is a partnership comprised of mandated public and private partners as defined under the Federal Workforce Force Investment Act.
- 1.19 **Written Agreement** means the agreement that will be entered into between PDC and the Company as required by ORS 285C.160.
- 1.20 **Qualified Facility** means the location within the East Portland E-Zone where the participating firm intends to make the proposed investment as listed on the State of Oregon Enterprise Zone Authorization Application.
- 1.21 **Regular Full-time Job** means a non-seasonal or non-temporary job directly with Company exceeding an annual average of 32 hours per week.
- 1.22 **Total compensation costs** means the total amount of company costs for direct compensation of employees as defined by the U.S. Bureau of Labor Statistics Employment Cost Trends, U.S. Department of Commerce (http://stats.bls.gov/news.release/ecec.t14.htm).

#### 2. OVERVIEW OF EAST PORTLAND ENTERPRISE ZONE POLICY

#### 2.1. Introduction

The Oregon Enterprise Zone program is a State of Oregon economic development program, as provided by the Act, which allows for property tax exemptions designed to encourage existing and new firms to invest in new capital outlays in certain designated areas. In exchange for receiving the property tax exemptions, participating firms are required to meet certain program requirements as described in the Act and any additional requirements as set by local jurisdictions.

The purpose of the East Portland Enterprise Zone program ("East Portland E-Zone") is to facilitate investment by predominantly industrial-based businesses in East Portland in order to create or retain quality jobs while maximizing the economic benefits for residents of East Portland who are currently earning at or below 80% Median Family Income ("MFI").

This E-Zone Policy will act as the over-arching guide for the City's local East Portland E-Zone requirements and the use and distribution of the Community Contributions collected under the East Portland E-Zone (defined below).

#### 2.2. Primary Goals of the East Portland E-Zone

- 2.2.1.Attract new industrial investments through expansion or the attraction of operations to East Portland.
- 2.2.2.Link East Portland residents earning at or below 80% MFI with quality jobs created by participating East Portland E-Zone firms.
- 2.2.3.Increase local business-to-business procurement opportunities between participating East Portland E-Zone firms and existing firms located within the City of Portland in order to increase local purchasing.
- 2.2.4.Ensure that the jobs being created meet basic job quality and retention requirements per the E-Zone Policy and State requirements.
- 2.2.5.Ensure that participating firms are increasing overall employment by at least ten percent (10%) during the first year the firm receives abatement.

#### 2.3. Operating Principles and Guidelines of the East Portland E-Zone

- 2.3.1.The City and the E-Zone Manager shall operate the East Portland E-Zone in accordance with the Act, the Administrative Rules and this E-Zone Policy.
- 2.3.2.All participating firms shall comply with all applicable requirements of the Act, the Administrative Rules, and this E-Zone Policy.

- 2.3.3.As a condition of authorization for the property tax abatement granted pursuant to the Act, the Company shall agree to perform the obligations set forth in this Policy and the Written Agreement.
- 2.3.4. The primary tool of the East Portland E-Zone is an exemption of certain property from ad valorem property taxation. The duration of the tax exemption period will be five (5) years.
- 2.3.5.Ensure the East Portland E-Zone supports new investments and aids in establishing new and emerging small businesses without over burdensome regulations.
- 2.3.6.Enhance the Oregon Enterprise Zone program with additional City requirements that create an appropriate balance between achievement of City objectives and property tax exemption benefit to the participating firm while not diminishing the overall Economic Development incentive of the program.
- 2.3.7.Encourage participating firms to hire East Portland residents that are at or below 80% MFI when filling positions.
- 2.3.8. Market and manage the East Portland E-Zone such that it serves as an effective incentive for businesses to invest in East Portland's industrially-zoned areas within the East Portland E-Zone boundary.
- 2.3.9.Manage the East Portland E-Zone in coordination with the E-Zone Advisory Committee to monitor the overall program performance and make programmatic recommendations as needed to the E-Zone manager.
- 2.3.10. Ensure that the Workforce Training and Business Development Fund maximize the public benefit through leveraging funds with other job training programs.
- 2.3.11. The E-Zone Manager will create a Written Agreement that will ensure all aspects of the East Portland E-Zone requirements are met and enforced per the Act and this E-Zone Policy.
- 2.3.12. Ensure that the monitoring and reporting systems provide the E-Zone Manager, the E-Zone Advisory Committee and City Council with the data needed to assess participating firm compliance, program cost-effectiveness and overall success.
- 2.3.13. Ensure that the E-Zone Manager and the E-Zone Advisory Committee examine the program's overall effectiveness and make programmatic recommendations to the PDC and City Council as needed.
- 2.3.14. PDC shall identify a position that will act as the E-Zone Manager, among other duties.
- 2.3.15. An application filing fee will be required at the time a company files an application for authorization with the E-Zone Manager. The amount of the filing fee shall be the greater of \$200 or 0.1 % of the total estimated cost of the firm's proposed investment in qualified

property. Failure of a company to pay the filing fee at the time of submitting the application may result in the denial of the application for authorization. If the application is denied under ORS 285C.140, any payment of a filing fee shall be refunded in full to the company. PDC may establish written guidelines regarding the fee structure and how it is applied.

- 2.3.16. Ensure that the City and its designated E-Zone Manager timely meet the reporting requirements of the Act.
- 2.4. This E-Zone Policy is intended to comply with the requirements of the Act (specifically ORS 285C.150(4)) for an adopted policy establishing standards for the imposition of local conditions. This E-Zone Policy also provides guidance from City Council to the E-Zone Manager regarding the provisions in the Act and for additional requirements by E-Zone Sponsors for exemptions of five years' duration. Companies may not qualify for authorization for participation in the East Portland E-Zone if companies do not meet the requirements of the Act and this E-Zone Policy.

#### 3. WRITTEN AGREEMENT

3.1. Each company will enter into a Written Agreement with PDC.

The Written Agreement will describe the additional city requirements consistent with this E-Zone Policy and ORS 250C.160.

- 3.2. As limited by the administrative rules (123-065-2540), the economic costs of the additional local requirements may not exceed one-third of the tax savings associated with the tax abatement.
- 3.3. If the Company incurs economic costs associated with the additional local requirements in excess of one-third of the tax savings associated with the tax abatement, then the E-Zone Manager will proportionally reduce the applicable additional local requirements such that the costs associated with the additional local requirements are less than one-third of the tax savings resulting from the property tax abatement as.

#### 3.4. Primary Point of Contact

The Company will designate a primary contact person at the Company who is readily accessible by the PDC during normal hours of operation. The primary contact shall be informed about the nature of the Written Agreement between the PDC and the Company and is prepared to be responsible for representing the Company during Annual Compliance. Because the primary contact is the person the E-Zone Manager contacts for general information requests and invoicing the Company will notify the PDC within 60 days if this person is replaced or changed.

#### 4. EMPLOYMENT LEVEL AND HIRING REQUIREMENTS

#### **4.1. Employment Qualifications**

Company will comply with all requirements stated in ORS 285C.200, which states, among other things;

- 4.1.1. that the employment level of the Company, no later than the date the exemption is claimed under ORS 285C.220 or April 1 following the year in which the investment is made, whichever is earlier, is not less than the greater of: 1) 110 percent of the annual average employment of the Company; or 2) the annual average employment of the Company plus one.
- 4.1.2. that the firm does not diminish employment outside the enterprise zone as described in 285C.200 (4) and (5)

#### **4.2. First Source Hiring Agreement**

As required by section 285C.215 of the Act, all companies utilizing the Enterprise Zone program must execute a First Source Hiring Agreement. In order to satisfy this requirement, all Companies in the East Portland E-Zone will be required to enter into a FSA with WorkSource Portland – Employment Department ("WESD") for all employees hired at the Qualified Facility throughout the project's construction and tax exemption period.

- 4.2.1. The FSA will detail performance standards for hiring and recruitment activities such as, but not limited to, identification of the growth occupations, skills required to perform opened positions, number of positions being hired, and the timeline for filling positions. WSED will use this information to refer qualified candidates to the Company and WSI may use this information to create training opportunities for individuals in the WorkSource System.
- 4.2.2.The Company shall report on a quarterly basis to WSED and PDC all hires made based on referrals through the WorkSource System.

#### 5. LOCAL CONDITIONS REQUIRED FOR TAX EXEMPTION

#### 5.1. Minimum Employment Goal

The Company will endeavor in good faith to hire no fewer than the estimated total number of new employees specified in the Oregon Enterprise Zone Authorization Application.

#### 5.2. New Hire Job Retention

Fifty percent (50%) of all employees that have made it through the Company's probation period must continue to be employed for a minimum period of two (2) years following, and inclusive of the Company's probationary period.

#### **5.3. Job Quality Commitments**

All full-time jobs at the Company's Qualified Facility must meet a minimum quality level during the period of exemption as described below:

- 5.3.1.Eighty-five percent (85%) of jobs' basic wages must exceed one hundred fifty percent (150%) of Oregon minimum wage after one year of employment.
- 5.3.2.Employee benefits must meet the national average of non-governmentally mandated benefits for the size and type of company based on information supplied by the U.S. Department of Labor (www.bls.gov/news.release/ecec.t06.htm).
- 5.3.3."Non-governmentally mandated benefits" for purposes of the Written Agreement exclude: (1) social security contributions, (2) worker's compensation insurance, (3) unemployment insurance, (4) shift pay, and (5) premium pay. All other documented non-governmentally mandated employee benefits are included, such as health care.
- 5.3.4.In cases where the benefit contribution by the Company is determined by employee participation, the calculation of benefit costs to the Company will include its maximum liability for benefits payments in the calculation of the level of benefits provided to employees. In cases where the employee benefits offered increase with length of employment, the benefit level used for calculations in this contract are the benefits as of three (3) years of employment greater than 32 hours per week.
- 5.3.5. The Company shall not materially diminish the training support and advancement opportunities for its regular full-time workers at the Qualified Facility from those that exist as of the date of the Written Agreement or as made in representations to PDC for during the Pre-Authorization Consultation.

#### **5.4. City of Portland Business License**

The Company must maintain a current and active City of Portland Business License as of the date of the Written Agreement and during the entire tax abatement period.

#### 5.5. Workforce Training and Business Development Fund

- 5.5.1.The purpose of Workforce Training and Business Development Fund is to enhance the ability of the City and community stakeholders to provide work force and basic skill training to East Portland residents who earn at or below 80% MFI, as determined by the US Census Bureau, and move them into family wage jobs that are being created as a direct result of the E-Zone program. Additionally, the Workforce Training and Business Development Fund is designed to create a funding mechanism to stimulate employment opportunities through the development and growth of local firms and community based businesses.
- 5.5.2.Each Company in the East Portland E-Zone shall be required to pay an amount equal to 15% of their total abatement into the Workforce Training and Business Development Fund.
- 5.5.3.At the time of application, using the investment numbers listed on the Oregon Enterprise Zone Authorization Application, PDC will calculate the Company's estimated total amount the Company will be required to pay into the Workforce Training and Business Development Fund during the five-year abatement. This estimated amount will be used only for budgeting purposes by the Company and E-Zone Manager.
- 5.5.4.On an annual basis, PDC shall invoice the Company for 15% of the Company's previous year's annual abatement as determined by the Multnomah County Assessor's Office ("County"). This information will be provided to PDC by the County annually on or before June 01 of each fiscal year.
- 5.5.5.The Workforce Training and Business Development Fund payments will be due and payable to PDC within 60 days of receiving an invoice.

#### 5.6. Workforce Training and Business Development Fund Disbursement

PDC shall divide the Workforce Training and Business Development Fund and the Community Contribution revenue as follows: 60% to a Workforce Training Fund ("WTF") and 40% to a Business Development Fund ("BDF").

#### 5.6.1. Workforce Training Fund

WSI will administer the Workforce Training Fund with the goal of supplying a trained workforce to the Companies participating in the East Portland E-Zone program.

5.6.1.1. These funds can be used for WTF related activities as stated in this Policy, as well as basic skill upgrade training, and support services for individuals participating in WTF programs.

- 5.6.1.2. WSI will serve as the liaison with Companies to identify workforce training and hiring needs based on the Companies' projected pipelines, per the FSA, and the supply of ready workers available in the WorkSource System.
- 5.6.1.3. WSI, will coordinate through the WorkSource System in conjunction with the Companies to screen the current WorkSource System candidate pool for qualified candidates to fill positions at the Companies.
- 5.6.1.4. If there is not a supply of qualified workers from the WorkSource System, WSI will serve as a liaison with Companies to identify the training needs. To the extent possible, WTF will be leveraged towards existing training programs where funds can be accessed by job seekers that have been pre-screened by the Company and the WorkSource System.
- 5.6.1.5. If no existing training programs exists that meet the needs of the Company, WTF will be used through the issuance of a Request for Proposal ("RFP") process to develop customized training to meet the need. The RFP will be developed and managed by WSI in conjunction with the Company and reviewed by the E-Zone Advisory Committee.
- 5.6.1.6. The Company and WSI will screen potential candidates that would be hired but for the specified training needs. In order to participate, the Company will be required to agree to hire candidates upon successful completion of training. The definition of "successful completion" shall be negotiated between the Company and WSI before training begins. Participants who are at or below eighty percent (80%) MFI will receive first opportunity to participate in the customized training program.
- 5.6.1.7. PDC will notify WSI of the availability of WTF on a quarterly basis. Upon written request and the approval of the E-Zone Manager, PDC will make disbursements of the WTF to WSI. The written request shall state how the WTF will be used to meet the goals of the E-Zone policy
- 5.6.1.8. WSI will act as the administrative agent over the WTF allocation and management.
- 5.6.1.9. WSI may use up to fifteen percent (15%) of the WTF to cover administrative costs.
- 5.6.1.10. WSI will create reports and track program outcomes in order to successfully illustrate program trends. At a minimum, the reports will include; addresses of participating job seekers, their Median Family Income, and employment and training placement figures.

#### 5.6.2. Business Development Fund

PDC will administer the Business Development Fund ("BDF") to create employment opportunities through the development and growth of local firms and community-based businesses.

- 5.6.2.1. The BDF will be disbursed by the E-Zone Manager based on criteria established by the PDC Executive Director consistent with the East Portland E-Zone Policy, recommendations by the E-Zone Advisory Committee, and the strategies and goals of PDC's Business and Industry Division. Firms or organizations receiving BDF disbursements shall be required to show the creation of employment opportunities as a result of receiving the funds. All contracts shall be performance based with the understanding that some financial support may be needed up front.
- 5.6.2.2. Examples of proposed services and or possible uses of BDF disbursements include, but are not limited to:
  - 5.6.2.2.1. Vendor fairs co-sponsored by E-Zone companies and/or community-based organizations;
  - 5.6.2.2.2. Web based clearinghouse database identifying business that have or could acquire the ability to supply E-Zone companies;
  - 5.6.2.2.3. Funding to create or augment revolving loan fund for receivables, equipment acquisitions, etc.;
  - 5.6.2.2.4. Funding for or to augment direct technical assistance, including manufacturing improvements, marketing, accounting systems, etc.;
  - 5.6.2.2.5. Funding to assist with specialized infrastructure needs, such as additional water capacity, power, gas, etc.; and
  - 5.6.2.2.6. Financial assistance to meet regulatory requirements.

#### 5.7. Enterprise Zone Business Procurement Plan

5.7.1.The goal of the Procurement Plan is to generate ancillary investment and employment opportunities in supportive services located within the City of Portland. Companies will be required to create and execute a Procurement Plan with the goal of increasing local purchases by a minimum of five percent (5%) per year from businesses located within Portland, with exceptions for periods of slow growth and/or recessions. The Procurement Plan is not intended to require a company to replace key regional suppliers of products and/or services.

- 5.7.2. It is recognized that the Procurement Plan should provide flexibility that can address the specific Company needs and operating conditions and as such, the Company is in the best position to determine how to achieve the Procurement Plan objectives.
- 5.7.3. The Company shall submit to PDC its Business Procurement Plan within 60 days after the Company has been authorized into the East Portland E-Zone program and will be effective thereafter throughout the period of the tax abatement.
- 5.7.4. The plan will include goals, numeric or percentage, as a means of providing benchmarks to evaluate the plan's effectiveness. At a minimum, the Procurement Plan should contain or address the following:
  - 5.7.4.1. A list of the products and services that the Company currently purchases or anticipates purchasing, which have the potential for being purchased from enterprise zone companies. To the extent possible PDC, in conjunction with local Community-Based Organizations, will work with the Company to identify firms located within the City of Portland that may be able to provide said products and/or services. However, PDC should not be the only resource used by the Company to identify potential suppliers.
  - 5.7.4.2. Companies with existing operations in the East Portland E-Zone shall also provide a breakdown of products and services currently purchased from companies located in the City of Portland, and an estimated dollar amount of those purchases.
  - 5.7.4.3. A description of how the Company will increase the dollar value of goods and services purchased from businesses within the City of Portland.
  - 5.7.4.4. The Plan should include specific actions that the Company will undertake such as outreach strategies, vender open house or other methods, which will provide increased ability for local firms to capture increased sales while fulfilling Company procurement needs.
  - 5.7.4.5. The Company shall reach out to industry associations, including the Oregon Association of Minority Entrepreneurs, Columbia Corridor Association, purchasing agents or other organizations that represent or are associated with small businesses in the East Portland E-Zone and if available participate in at least one vendor related fair a year.
- 5.7.5.PDC will assess the Company's Procurement Plan annually to ensure that the Company is meeting the goals spelled out in the Procurement Plan. The Company will make sufficient information available to PDC to perform this monitoring and analysis.

#### 5.8. East Portland E-Zone Business and Workforce Equity Requirements

- 5.8.1.Minority, Women, and Emerging Small Businesses ("M/W/ESB"): Under the terms of the Written Agreement, the Company shall be obligated to comply with the PDC M/W/ESB Program in effect at the time of submitting the Oregon Enterprise Zone Authorization Application to the E-Zone Manager.
- 5.8.2. Workforce Training and Hiring Program ("WTHP"): Under the terms of the Written Agreement, the Company shall be obligated to comply with the PDC WTHP Program in effect at the time of submitting the Oregon Enterprise Zone Authorization Application to the E-Zone Manager.
- 5.8.3.Equal Employment Opportunity ("EEO"): Under the terms of the Written Agreement, the Company shall be obligated to provide documentation that the Company and its general or prime contractor associated with the Project at the Qualified Property was certified within 30 days of the Project's start date. City of Portland EEO certification can be obtained online or by contacting the City of Portland Bureau of Purchases.

Bureau of Purchases can be contacted at the following:

Website: www.portlandonline.com/omf/

Phone: 503-823-5047 Bureau of Purchases 1120 SW Fifth Avenue, Room 750

Portland, OR 97204

#### **5.9. City's Basic Service Costs**

- 5.9.1.It is acknowledged that any new investment could impose additional requirements on the City's basic services such as police and fire. Companies will be required to provide City general fund revenues sufficient to cover the City's direct costs of serving the Qualified Facility during the tax exemption period. This requirement insures that the City is able to supply basic services to a Company even though the Company's new investment is exempted from taxation.
- 5.9.2. The City's basic service costs of serving the Qualified Facility is estimated to be thirty percent (30%) of the property taxes abated annually during the period of abatement. If the Qualified Facility's other City revenues will not cover the City's Basic Service costs, the Company will be required to contribute a sufficient amount of funds to the City during the exemption period to achieve cost-recovery for each year that the City's basic service costs are not covered. Other City revenues to be considered include:
  - 5.9.2.1. City Business License Fees attributable to the Qualified Facility and paid during the City's fiscal year;

- 5.9.2.2. City Utility Franchise Fees resulting from the Company's Qualified Facility activity during the City's fiscal year (calculated as utility charges multiplied by the City utility franchise fee rate); and
- 5.9.2.3. Any other City General Fund revenues documented as generated by the Company's Qualified E-Zone Property.
- 5.9.3. During the first 90 days of the year following a tax abatement year, PDC and the Company will calculate the City's Basic Service Costs for the Company's Qualified Facility and the City's General Fund revenues generated by Company's Qualified Facility. Upon Company's receipt of the calculation statement from PDC, Company will pay to the City of Portland a fee equivalent to the shortfall between the City's Basic Service Costs for the Qualified Facility and the General Fund revenues generated by the Qualified Facility.

### 5.10. Additional Local Conditions; Projects Receiving \$2 Million or Greater in Total Tax Exemptions

#### 5.10.1. Childcare Support for Company's Employees

- 5.10.1.1. Company will make childcare support available to all regular full-time employees upon their first day of work beginning with the first year of tax exemption at the minimum levels described in this Policy.
- 5.10.1.2. For employees earning less than 30% MFI as defined by the federal government, Company shall make available childcare support in an amount equal to or greater than
  - 5.10.1.2.1. \$375/month per employee with a child 0-5 years old
  - 5.10.1.2.2. \$475/month per employee with two (2) or more children age 0-5 years old
  - 5.10.1.2.3. \$225/month per employee with a child 6-12 years old
  - 5.10.1.2.4. \$325/month per employee with two (2) or more children age 6-12 years old
- 5.10.1.3. For employees earning less than 50% MFI as defined by the federal government, company shall make available childcare support in an amount equal to or greater than
  - 5.10.1.3.1. \$275/month per employee with a child 0-5 years old
  - 5.10.1.3.2. \$375/month per employee with two (2) or more children in this age group

- 5.10.1.3.3. \$175/month per employee with a child 6-12 years old
- 5.10.1.3.4. \$275/month per employee with two (2) or more children in this age group
- 5.10.1.4. For employees earning less than 30% MFI as defined by the federal government, and working shifts where more than 50% of the hours worked are between 6PM and 7AM or on weekends or holidays, Company shall make available childcare support in an amount equal to or greater than
  - 5.10.1.4.1. \$375/month per employee with one child 0-12 years
  - 5.10.1.4.2. \$525/month per employee with two (2) or more children in this age group
- 5.10.1.5. For employees earning less than 50% MFI as defined by the federal government and working shifts where more than 50% of the hours worked are between 6PM and 7AM or on weekends or holidays, Company shall make available childcare support in an amount equal to or greater than
  - 5.10.1.5.1. \$275/month per employee with a one child 0-12 years old
  - 5.10.1.5.2. \$375/month per employee with two (2) or more children in this age group
- 5.10.1.6. Employees will be reimbursed by company within 10 business days after receipts are submitted. Employees must utilize licensed childcare provider services. Childcare support will be available beginning with the first day of work. PDC will increase this amount each year of exemption based upon the Consumer Price Index. However, the childcare support payment shall not exceed the actual costs to the employee.
- 5.10.1.7. Licensed childcare providers who offer care during swing shifts are extremely rare. PDC recommends that the Company work with the Portland Childcare Improvement Project to develop care appropriate to your company and employees. The Childcare Improvement Project can be contacted at (503) 524.3245.

#### 5.10.1.8. Summary Table Percentage of MFI versus Child Age and Number

Monthly payment per employee earning	Employees earning less	Employees earning less				
less than:	than 30% MFI	than 50% MFI				
Full-time shift						
1 shild 0 E years ald	¢275/manth	¢275/month				
1 child 0-5 years old	\$375/month	\$275/month				
2 or more children 0-5 years old*	\$475/month	\$375/month				
1 abild C 12 years ald	¢225/manth	¢175 / 22 2 2 2 4				
1 child 6-12 years old	\$225/month	\$175/month				
2 or more children 6-12 years old	\$325/month	\$275/month				
Shifts with more than 50% work hours between 6-7AM or on weekends or holidays						
1 shild 0.12 years ald	6275 /m a mth	¢275				
1 child 0-12 years old	\$375/month	\$275				
2 or more children 0-12 years old	\$525/month	\$375				
Note all amounts increase each yr of exemption based upon the Consumer Price Index						
, , , ,						

- 5.10.1.9. Comparable company investments in a childcare facility which qualifies for federal/Oregon dependent care assistance tax credits and is available to Company's employees may be substituted on a dollar for dollar basis for the direct support requirements listed above. However, the childcare support payment shall not exceed the actual costs to the employee.
- 5.10.1.10. A "comparable investment" is an annual donation to a day care center of the maximum employee contribution listed above for each employee and child meeting the description of those sections.
- 5.10.1.11. Childcare support costs shall not exceed 15% of Company's Enterprise Zone tax abatement in any given tax year. If childcare costs are estimated to be above this 15% threshold on any given exemption year, the lowest income employees will receive childcare subsidies prior to those with higher incomes (i.e. employees earning \$17,000 and \$21,000 per year may receive subsidies, while an employee earning \$25,000 might not).
- 5.10.1.12. Upon request by Company, PDC may provide written authorization for adjustment of the requirements of this section to insure that Company does not

annually expend more than 15% of annual Enterprise Zone tax exemption to fulfill the requirements of this contract.

#### **5.10.2.** Transit Support

- 5.10.2.1. Transit support will be available beginning the first day of work for all employees earning 80% MFI or below (based on single household).
- 5.10.2.2. Company will make public transit support available for all regular full-time and part-time workers no matter their annual earnings who have passed the Company's probationary period at the qualifying facility throughout the exemption period.
- 5.10.2.3. In either case, the minimum transit support required is company payment of at least 75% of the monthly transit pass costs for all employees who choose to utilize public transit for transportation to and/or from the Company's Zone facility.
- 5.10.2.4. Transit support costs shall not exceed 10% of Company's Enterprise Zone tax abatement in any given tax year. If transit support costs are estimated to be above this 10% threshold on any given exemption year, the lowest income employees will receive transit support prior to those with higher incomes (i.e. employees earning \$17,000 and \$21,000 per year may receive subsidies, while an employee earning \$25,000 might not).
- 5.10.2.5. Companies will be encouraged to develop efforts and programs to breakdown transit related barriers to employment, such as rideshare and vanpool programs. By encouraging use of public transportation, the Company will be assisting in the creation of job opportunities for Portland residents lacking personal transportation, while at the same time contributing to the reduction of air pollution.

#### 6. E-ZONE ADVISORY COMMITTEE

- 6.1. The E-Zone Advisory Committee shall be comprised of eleven (11) members appointed by the PDC Executive Director. The E-Zone Advisory Committee will have the following representation:
  - 6.1.1.Three (3) representatives from Companies currently participating in the East Portland E-Zone;
  - 6.1.2.Two (2) small businesses that are not E-Zone participating companies;
  - 6.1.3. Four (4) representatives from community-based workforce training providers that work with a population earning at or below 80% MFI; and
  - 6.1.4.Two (2) representatives from community-based organizations that advocate for businesses that the Business Development Fund is attempting to assist in the East Portland E-Zone.
- 6.2. The E-Zone Advisory Committee will meet quarterly, or more often as needed. Voting may be by e-mail for convenience. Full quorum voting can be fulfilled via email; however no member shall miss more than two meetings/votes during their 3 year term.
- 6.3. E-Zone Advisory Committee members may not vote on items for which they have a monetary interest or where they are on the governing board of an entity being considered for financial assistance.
- 6.4. The E-Zone Advisory Committee will make recommendations to the PDC Executive Director regarding criteria and distribution of the Business Development Fund, as well as review WTBDF recipients on a quarterly basis.
- 6.5. Committee member terms will be three years and committee members may serve up to two consecutive terms.
- 6.6. Committee shall meet quarterly to provide programmatic recommendations within the E-Zone Policy framework to the PDC Executive Director. This will include, but not be limited to: reviewing the Annual Compliance Report, the WTF fund recipients, and making recommendations regarding criteria and distribution of the BDF funds. PDC's Executive Director will rely strongly on the recommendation of the E-Zone Advisory Committee.

#### 7. TECHNICAL ADVISORY COMMITTEE ("TAC")

Representatives from public agencies that have oversight and/or program responsibilities such as, but not limited to, WorkSystems Inc, PDC, Multnomah County, and WorkSource Portland Metro, will meet on a regular basis to facilitate operational aspects of the East Portland E-Zone program based on the E-Zone policy and State law.

#### 8. ANNUAL COMPLIANCE

- 8.1. On an annual basis, PDC shall meet with each Company to ensure that the Company is meeting all requirements of the East Portland E-Zone as described in the E-Zone Policy and further detailed in the Written Agreement.
- 8.2. PDC will use the remedies stated in the Act and those described in the E-Zone Policy to enforce these requirements.
- 8.3. The County Assessor's Office, representatives from the WorkSource Portland Employment Department, and WorkSource System will be invited to participate in these annual compliance meetings.

#### 9. REPORTING

- 9.1. PDC will develop an annual reporting method that details the activities of the East Portland E-Zone, including but not limited to, an accounting of every company in the East Portland E-Zone program and their ability to meet the programmatic goals as well as their annual compliance status.
- 9.2. This written report will be shared with the E-Zone Advisory Committee, the City Council, and the PDC Board of Commissioners annually on or before December 31 of each year the East Portland E-Zone is in existence.

#### 10. REMEDIES FOR NON-COMPLIANCE

#### 10.1. General Remedy Guidelines

- 10.1.1. All penalties that incur monetary value will be paid in full to the PDC and deposited to the Workforce Training and Business Development Fund and divided according to section 5.6.
- 10.1.2. If Company fails to perform its obligations under this Policy and the Written Agreement, PDC may, pursue one or more of the remedies described in this Policy.
- 10.1.3. Under no circumstances will the total of monetary remedies, application fees, and the costs associated with any additional City requirements exceed the total property tax savings resulting from the property tax exemption granted to the Company's Qualified Facility.
- 10.1.4. Notwithstanding the remedies described below, the Company may be subject to the penalties described in ORS 285C.240 as prescribed by the Act.

#### 10.2. Remedy for Non-Performance of New Hire Retention

- 10.2.1. If the Company has not retained fifty percent (50%) of all New Hires exclusive of the Company's probationary period for two consecutive years of employment, the Company shall pay to PDC a fee in the amount of ten thousand dollars (\$10,000) multiplied by the number of hires the Company is short of the 50% requirement.
  - For example, if the Company has 100 new hired positions but only 45 were retained for two consecutive years, the Company's fee would be  $5 \times 10,000 = 50,000$ .
- 10.2.2. The maximum fee in this section shall be fifty percent (50%) of the Company's property tax exemption during the fiscal year in which the Company fails to perform.

#### 10.3. Remedy for Non-Performance of Job Quality Requirements

If the Company does not perform the requirements related to the Job Quality provisions of this Policy, the Company shall be disqualified from obtaining a tax exemption for the fiscal year in which it fails to perform.

#### 10.4. Remedy for Non-Performance of First Source Hiring Agreement

Non-performance of the First Source Hiring Agreement shall result in PDC notifying the County Assessor that the Company is disqualified to receive any further tax exemption on the Qualified Facility in accordance with the Act.

#### 10.5. Remedy for Non-Performance of Workforce Training and Business Development Fund

- 10.5.1. Late Workforce Training and Business Development Fund payments will be subject to a one percent (1%) per month late fee.
- 10.5.2. If Workforce Training and Business Development Fund are not paid to PDC within six months of receiving an invoice, PDC will notify the Multnomah County Assessor Office that the Company is disqualified from receiving a tax exemption for the tax year following the tax year in which the failure to perform occurred.
- 10.5.3. If the final payment of Workforce Training and Business Development Fund due is not paid to PDC in accordance with this Policy, the Company shall pay to PDC a fee equivalent to the amount of tax exemption in the fifth (5th) year of the tax exemption period. The payment shall be due to PDC by December 31 of the tax year following the fifth year of the tax exemption.

#### 10.6. Remedy for Non-Performance of the East Portland E-Zone Business Procurement Plan

If the Company does develop and submit an Enterprise Zone Business Procurement Plan to PDC per this Policy, the Company shall pay to PDC a fee equivalent to five (5%) of the estimated tax exemption for the year in which the failure to perform occurred. The payment shall be due to PDC by December 31 of the tax year following the tax year in which the failure to perform occurred.

## 10.7. Remedy for non-performance of the East Portland E-Zone Business and Workforce Equity

If the Company fails to perform the Business and Workforce Equity obligations, the Company will be subject to the remedies provided for in the Business Equity and Workforce Policy applicable to the Project.

#### 10.8. Remedy for Non-Performance of City Basic Service Costs

- 10.8.1. If the Company does not perform the obligations relating to City Basic Service Costs contained in this Policy, the Company shall pay to PDC a fee equivalent to the amount of City of Portland taxes exempted during the tax year in which the failure to perform occurred.
- 10.8.2. The payment shall be due to PDC by December 31 of the tax year following the tax year in which the failure to perform occurred.



#### **RESOLUTION NO. 6950**

RECOMMENDING PORTLAND CITY COUNCIL AUTHORIZE THE PORTLAND DEVELOPMENT COMMISSION TO SUBMIT AN APPLICATION TO THE STATE OF OREGON FOR DESIGNATION OF THE EAST PORTLAND ENTERPRISE ZONE AND ELECTRONIC COMMERCE ZONE

Adopted by the Portland Development Commission on June 13, 2012

PRESENT FOR	COMMISSIONERS	VOTE			
VOTE		Yea	Nay	Abstain	
<b>V</b>	Acting Chair Charles Wilhoite	~			
V	Commissioner Scott Andrews	<b>V</b>			
<b>V</b>	Commissioner Aneshka Dickson	<b>V</b>			
	Commissioner John Mohlis				
~	Commissioner Steven Straus	~			
☐ Consent Agenda					

# The undersigned hereby certifies that: The attached resolution is a true and correct copy of the resolution as finally adopted at a Board Meeting of the Portland Development Commission and as duly recorded in the official minutes of the meeting. Date:

July 3, 2012

**CERTIFICATION** 

Gina Wiedrick, Recording Secretary